PBI-GORDON END-USER EARLY ORDER PROGRAM 2021

EFFECTIVE DATES: OCTOBER 1, 2021 THROUGH DECEMBER 17, 2021

BONUS REBATE		
REBATE LEVEL	**MINIMUM REBATE**	**REBATE BONUS***
LEVEL I	*$500 - $999*	*15%*
LEVEL II	*$1,000+*	*25%*

*Rebate bonus is calculated from the rebate amount. Example: If your rebate is $750, your rebate bonus will be $112.50 ($750 x 15%). Added together, your total rebate will be $862.50.

2021 PBI-GORDON CORPORATION EARLY ORDER PROGRAM INFORMATION:

- To qualify, the participating end-user must earn a rebate minimum of $100.
- Products must be purchased from a PBI-Gordon distributor between October 1, 2021 and December 17, 2021.
- This program applies only to qualified end-user professionals in golf, lawn care, sports turf, schools, sod farms, and other turf management areas. Distributor sales to dealers do not qualify for this end-user rebate.
- Program calculations will be completed at the sole discretion of PBI-Gordon. Orders invoiced and shipped to end-users are subject to verification. If variances occur, payment reconciliation may be necessary.

REDEMPTION: TO BE ELIGIBLE TO RECEIVE YOUR REBATE, COMPLETE THE FOLLOWING:

1) Complete the online form at EOP.PBIGordonTurf.com. MAIL-IN ENTRIES WILL NOT QUALIFY.
2) You will be automatically enrolled if you've registered online in previous PBI-Gordon EOP program years.
3) All claims must be submitted no later than January 31, 2022.
4) PBI-Gordon will not pay rebates on returned inventory. Orders invoiced and shipped to end-users are subject to verification.
5) Rebates will be paid by July 31, 2022.
6) You may select payment method at time of registration. Distributor credits will be issued as default.

PRICING AND TERMS:

- Pricing and payment terms for listed products are determined by the distributor.
- PBI-Gordon reserves the right to audit, modify, or terminate this program at any time.

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2021 END-USER EARLY ORDER PROGRAM

CALCULATE YOUR REBATE

PRODUCTS	UNIT SIZE	MINIMUM NUMBER OF UNITS*	PERIOD 1: OCT. 1–31 REBATE	# OF UNITS		PERIOD 2: NOV. 1 – DEC. 17 REBATE	# OF UNITS		TOTAL REBATE
FUNGICIDES									
***Kabuto®* Fungicide SC**	1 gal.	4 units	$57.70/unit x		+	$23.10/unit x		=	
***Pedigree* Fungicide SC**	2.5 gal.	2 units	$75.00/unit x		+	$30.00/unit x		=	
***Segway®* Fungicide SC**	39.2 fl. oz.	4 units	$83.00/unit x		+	$37.35/unit x		=	
***Tekken®* Broad Spectrum Fungicide**	2.5 gal.	2 units	$37.50unit x		+	$15.00/unit x		=	
***Union™* Fungicide SC**	2.5 gal.	2 units	$133.50/unit x		+	$60.10/unit x		=	
INSECTICIDES									
***Zylam® Liquid* Systemic Insecticide**	1 gal. 1 qt.	2 units 4 units	$36.80/unit x $10.00/unit x		+	$13.80/unit x $4.00/unit x		=	
GROWTH REGULATOR/HERBICIDES									
***Atrimmec®* Plant Growth Regulator**	1 gal.	2 units	$39.20/unit x		+	$14.70/unit x		=	
***Avenue™ South* Broadleaf Herbicide for Turfgrass**	30 gal. 2.5 gal. 1 gal.	1 unit 2 units 4 units	$189.00/unit x $12.25/unit x $3.40/unit x		+	$96.00/unit x $6.25/unit x $1.70/unit x		=	
***Bensumec™ 4 LF* Pre-Emergent Grass & Weed Herbicide**	2.5 gal.	2 units	$29.00/unit x		+	$14.50/unit x		=	
***Katana®* Turf Herbicide**	5 oz.	4 units	$15.60/unit x		+	$7.80/unit x		=	
***Q4® Plus* Turf Herbicide for Grassy & Broadleaf Weeds**	30 gal. 2.5 gal.	1 unit 2 units	$282.00/unit x $18.00/unit x		+	$141.00/unit x $9.00/unit x		=	
***SpeedZone® EW^* Broadleaf Herbicide for Turf**	275 gal. tote 30 gal. 2.5 gal.	1 unit 1 unit 2 units	$1,127.50/unit x $114.00/unit x $8.75/unit x		+	$577.50/unit x $57.00/unit x $4.50/unit x		=	
***SpeedZone® Southern EW* Broadleaf Herbicide for Turf**	30 gal. 2.5 gal. 1 gal.	1 unit 2 units 4 units	$105.00/unit x $7.25/unit x $3.40/unit x		+	$54.00/unit x $3.75/unit x $1.70/unit x		=	
***Surge®* Broadleaf Herbicide for Turf**	30 gal. 2.5 gal.	1 unit 2 units	$174.00/unit x $10.00/unit x		+	$87.00/unit x $5.00/unit x		=	
***TZone™ SE* Broadleaf Herbicide for Tough Weeds**	30 gal. 2.5 gal.	1 unit 2 units	$204.00/unit x $11.25/unit x		+	$102.00/unit x $5.75/unit x		=	
***Vexis®^* Herbicide Granular**	2 lb. shaker can 15 lb. bag	6 units **# of bags**	$1.10/unit x		+	$0.60/unit x		=	
		12-24 bags	$5.60/unit x			$3.30/unit x			
		25-56 bags	$7.90/unit x			$4.45/unit x			
		57–111 bags	$10.20/unit x			$5.60/unit x			
		112+ bags	$12.50/unit x			$6.75/unit x			

**Orders below each unit minimum will not qualify for the rebate for that specific package size only. ^Pending CA state registration.*

TOTAL =

TOTAL REBATE

CALCULATE YOUR BONUS

REBATE TOTALS

REBATE LEVEL		TOTAL REBATE		REBATE BONUS	BONUS
LEVEL I	$500 - $999		x	15%	$
LEVEL II	$1,000+			25%	$
				GRAND TOTAL	$

Finalize your submission online at EOP.PBIGordonTurf.com

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2022 Floor Price Products

Effective October 1, 2021 through September 30, 2022

Product	Package Size	Minimum Floor Price to the End-User[1]
ATRIMMEC PLANT GROWTH REGULATOR	1 gallon bottle	$367.05/gallon
	1 quart bottle	$105.90/bottle
KABUTO FUNGICIDE SC	1 gallon bottle	$576.45/gallon
PEDIGREE FUNGICIDE SC	2.5 gallon bottle	$306.25/gallon
SEGWAY FUNGICIDE SC	39.2 fl. oz. bottle	$415.00/bottle
TEKKEN BROAD SPECTRUM FUNGICIDE	2.5 gallon bottle	$150.00/gallon
UNION FUNGICIDE SC	2.5 gallon bottle	$267.00/gallon
Zylam Liquid SYSTEMIC INSECTICIDE	1 gallon bottle	$458.80/gallon
	1 quart bottle	$123.25/bottle
Avenue South BROADLEAF HERBICIDE FOR TURFGRASS	30 gallon drum	$78.60/gallon
	2.5 gallon bottle	$80.45/gallon
	1 gallon bottle	$82.90/gallon
Katana TURF HERBICIDE	5 oz. bottle	$194.40/bottle
Q4 Plus Turf Herbicide for Grassy & Broadleaf Weeds	30 gallon drum	$116.90/gallon
	2.5 gallon bottle	$118.75/gallon
	1 gallon bottle	$120.55/gallon
SpeedZone EW BROADLEAF HERBICIDE FOR TURF	275 gallon tote	$82.00/gallon*
	30 gallon drum	$83.80/gallon*
	2.5 gallon bottle	$86.95/gallon*
	1 gallon bottle	$87.90/gallon*

[1]*The Distributor is free to sell the products to end-users/dealers at a price of their choosing and at their sole discretion. However, to qualify for the Earning Incentive, Distributor sales to the end-user/dealer must be made at or above the minimum floor price to the the end-user level listed in the chart above. Call your sales representative for more information*

* *Pending California state registration.*

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2022 Floor Price Products

Effective October 1, 2021 through September 30, 2022

Product	Package Size	Minimum Floor Price to the End-User[1]
SpeedZone SOUTHERN EW BROADLEAF HERBICIDE FOR TURF	30 gallon drum	$69.20/gallon
	2.5 gallon bottle	$71.00/gallon
	1 gallon bottle	$73.55/gallon
SURGE BROADLEAF HERBICIDE FOR TURF	30 gallon drum	$63.40/gallon
	2.5 gallon bottle	$65.40/gallon
	1 gallon bottle	$68.00/gallon
TZONE SE BROADLEAF HERBICIDE FOR TOUGH WEEDS	30 gallon drum	$72.75/gallon
	2.5 gallon bottle	$74.75/gallon
	1 gallon bottle	$77.25/gallon
VEXIS HERBICIDE GRANULAR	2 lb. shaker can	$14.70/can*
	15 lb. bag	$21.65/bag*

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